STATE OF NEW HAMPSHIRE

BEFORE THE

PUBLIC UTILITIES COMMISSION

DOCKET NO. DW 12-085

AQUARION WATER COMPANY OF NEW HAMPSHIRE, INC.

MOTION FOR PROTECTIVE ORDER AND CONFIDENTIAL TREATMENT

Aquarion Water Company of New Hampshire, Inc. ("Aquarion" or the "Company"), in accordance with Puc 203.08, hereby moves the New Hampshire Public Utilities Commission (the "Commission") to grant confidential treatment to certain hourly billing rate information provided in the Company's response to data request Staff 5-1. In support of its motion, Aquarion states as follows:

- 1. Concurrently with this motion, Aquarion is submitting its response to data request Staff 5-1, which requested additional detail supporting invoices from AUS Consultants, Inc. ("AUS") provided as part of the Company's rate case expense and proposed surcharge filing dated July 26, 2013. Staff 5-1 Attachment A contains confidential and competitively sensitive hourly billing rate information for AUS personnel.
- 2. Disclosure of this hourly billing rate information will cause competitive harm to AUS. The information is not publicly available, and disclosing it would put AUS at a competitive disadvantage by divulging to its competitors the rates it charges for services. For example, disclosure of AUS's hourly billing rates for consulting services would harm its competitive position when bidding or negotiating for business in the future.
- 3. Accompanying this motion are redacted and confidential copies of the Company's response to data request Staff 5-1, prepared in accordance with Rule Puc 201.04(b)(2)b and

- (c)(2)(b). Aquarion has redacted only information that would allow a reader to determine AUS's billing rates, including hourly rates and the number of hours worked. Aquarion is not seeking confidential treatment of any of the amounts billed by AUS, and therefore the dollar amounts billed will remain publicly available if the Commission grants this motion.
- 4. RSA 91-A:5, IV states, in relevant part, that records pertaining to "confidential, commercial, or financial information" are exempt from public disclosure when such disclosure would constitute an invasion of privacy. The Commission has routinely recognized that this exemption applies to hourly billing rate information. See, e.g., See, e.g., Pennichuck Water Works, Inc., DW 10-091 / DW 11-018, Order No. 25,278 at 11-13 (October 21, 2011); EnergyNorth Natural Gas, Inc. d/b/a National Grid NH, DG 08-009, Order No. 25,064 at 11-12 (January 15, 2010); Unitil Energy Systems, Inc., DE 07-035, Order No. 24,746 at 10 (April 30, 2007). Specifically, the Commission has balanced the interest that a utility and its service providers have in the confidentiality of hourly billing information against the public's interest in the disclosure of such information and determined that the former interest outweighs the latter. See, e.g., Pennichuck Water Works, Inc., DW 10-091 / DW 11-018, Order No. 25,278 at 11-13 (October 21, 2011); EnergyNorth Natural Gas, Inc. d/b/a National Grid NH, DG 08-009, Order No. 25,064 at 11-12 (January 15, 2010). The Commission has also recognized that disclosure of hourly billing rate information would invade the privacy interests of a utility and its vendors and could damage competitive positions, potentially to the detriment of ratepayers, while providing no information to the public regarding the workings of the Commission. Pennichuck Water Works, Inc., DW 10-091 / DW 11-018, Order No. 25,278 at 12 (October 21, 2011). The Commission has previously granted confidential treatment to the hourly billing rates of AUS. Id.

5. For the reasons stated above, Aquarion requests that the Commission issue an order granting this motion and protecting from public disclosure the confidential commercial information described above. The protective order should also be extended to any discovery, testimony, argument or briefing relative to the confidential information.

WHEREFORE, Aquarion respectfully requests that the Commission:

- A. Issue an order protecting the information described above; and
- B. Grant such other and further relief as may be just and equitable.

Respectfully submitted,

Aquarion Water Company of New Hampshire, Inc.

By Its Attorneys

MCLANE, GRAF, RAULERSON & MIDDLETON, P.A.

Dated: August 19, 2013

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Certificate of Service

I hereby certify that a copy of this Motion for Protective Order and Confidential Treatment has been electronically served and mailed to the service list in this case.

Patrick H. Taylor, Esq.